



## 2019 - 2020 TOYOTA FULL-LINE PRICING

\*\*\*Prices are manufacturer's suggested retail prices (MSRP) and do not include delivery, processing, and handling fee (DPH).

\*\*\*DPH is as follows, and is in effect for all units scheduled for processing, regardless of model year, on or after August 31, 2019:

- \$1,595 for Large Truck (Tundra)
- \$1,395 for Large SUVs (Sequoia, Land Cruiser)
- \$1,120 for SUV/Van/Small Truck (C-HR, RAV4, Highlander, 4Runner, Sienna, Tacoma)
- \$955 for Passenger Cars (Yaris, Yaris iA, Corolla, Corolla Hatchback, Camry, Prius, Prius c, Prius Prime, Mirai, Avalon, 86)

| MODEL # | MY   | MODEL (in alphabetical order)            | MSRP     |
|---------|------|--|----------|
| 8642    | 2020 | 4Runner 4x2 SR5 V6 5ECT                  | \$36,020 |
| 8664    | 2020 | 4Runner 4x4 SR5 V6 5ECT                  | \$37,895 |
| 8646    | 2020 | 4Runner 4x2 SR5 Premium V6 5ECT          | \$39,215 |
| 8666    | 2020 | 4Runner 4x4 SR5 Premium V6 5ECT          | \$41,090 |
| 8670    | 2020 | 4Runner 4x4 TRD Off-Road V6 5ECT         | \$39,740 |
| 8672    | 2020 | 4Runner 4x4 TRD Off-Road Premium V6 5ECT | \$42,470 |
| 8648    | 2020 | 4Runner 4x2 Limited V6 5ECT              | \$44,885 |
| 8668    | 2020 | 4Runner 4x4 Limited V6 5ECT              | \$46,920 |
| 8649    | 2020 | 4Runner 4x2 Nightshade V6 5ECT           | \$46,625 |
| 8669    | 2020 | 4Runner 4x4 Nightshade V6 5ECT           | \$48,660 |
| 8674    | 2020 | 4Runner 4x4 TRD Pro V6 5ECT              | \$49,765 |
|         |      |  |          |
| 6253    | 2020 | 86 6MT                                   | \$26,985 |
| 6252    | 2020 | 86 6ECTi                                 | \$27,705 |
| 6255    | 2020 | 86 GT 6MT                                | \$30,115 |
| 6254    | 2020 | 86 GT 6ECTi                              | \$29,835 |
| 6259    | 2020 | 86 Hakone Edition 6MT                    | \$29,870 |
| 6258    | 2020 | 86 Hakone Edition 6ECTi                  | \$30,590 |



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|----------|------|------------------------------|----------|
| 3504     | 2020 | Avalon Hybrid XLE            | \$36,850 |
| 3507     | 2020 | Avalon Hybrid XSE            | \$39,350 |
| 3514     | 2020 | Avalon Hybrid Limited        | \$43,150 |
| 3544     | 2020 | Avalon XLE                   | \$35,800 |
| 3547     | 2020 | Avalon XSE                   | \$38,300 |
| 3557     | 2020 | Avalon TRD                   | \$42,300 |
| 3554     | 2020 | Avalon Limited               | \$42,100 |
| 3548     | 2020 | Avalon Touring               | \$42,500 |
| <b> </b> |      |                              |          |
| 2559     | 2020 | Camry Hybrid LE CVT          | \$28,250 |
| 2561     | 2020 | Camry Hybrid SE CVT          | \$29,950 |
| 2560     | 2020 | Camry Hybrid XLE CVT         | \$32,550 |
| 2514     | 2020 | Camry L 4-cyl 8ECTi          | \$24,295 |
| 2532     | 2020 | Camry LE 4-cyl 8ECTi         | \$24,840 |
| 2536     | 2020 | Camry Nightshade 4-cyl 8ECTi | \$26,740 |
| 2540     | 2020 | Camry XLE 4-cyl 8ECTi        | \$29,325 |
| 2554     | 2020 | Camry XLE V6 8ECTi           | \$34,450 |
| 2546     | 2020 | Camry SE 4-cyl 8ECTi         | \$26,040 |
| 2549     | 2020 | Camry TRD V6 8ECTi           | \$31,040 |
| 2548     | 2020 | Camry XSE 4-cyl 8ECTi        | \$29,875 |
| 2550     | 2020 | Camry XSE V6 8ECTi           | \$35,000 |
| <b> </b> |      |                              |          |
| 2402     | 2019 | C-HR LE 4x2 4-cyl CVT        | \$21,145 |
| 2404     | 2019 | C-HR XLE 4x2 4-cyl CVT       | \$23,180 |
| 2408     | 2019 | C-HR Limited 4x2 4-cyl CVT   | \$26,200 |
| <b> </b> |      |                              |          |
| 6273     | 2020 | Corolla Hatchback SE 6MT     | \$20,290 |
| 6272     | 2020 | Corolla Hatchback SE CVTi-S  | \$21,390 |
| 6275     | 2020 | Corolla Hatchback XSE 6MT    | \$23,240 |
| 6274     | 2020 | Corolla Hatchback XSE CVTi-S | \$24,340 |
| 6276     | 2020 | Corolla Nightshade CVTi-S    | \$22,290 |
| 1832     | 2020 | Corolla L CVTi-S             | \$19,600 |
| 1852     | 2020 | Corolla LE CVTi-S            | \$20,050 |



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| 1856     | 2020 | Corolla XLE CVTi-S                             | \$24,050  |
| 1864     | 2020 | Corolla SE CVTi-S                              | \$22,050  |
| 1863     | 2020 | Corolla SE 6MT                                 | \$22,750  |
| 1868     | 2020 | Corolla Nightshade CVTi-S                      | \$22,750  |
| 1866     | 2020 | Corolla XSE CVTi-S                             | \$25,550  |
| 1882     | 2020 | Corolla Hybrid LE CVT                          | \$23,100  |
| <b> </b> |      |  |           |
| 6964     | 2019 | Highlander Hybrid LE AWD-i CVT-E               | \$37,520  |
| 6965     | 2019 | Highlander Hybrid XLE AWD-i CVT-E              | \$42,580  |
| 6966     | 2019 | Highlander Hybrid Limited AWD-i CVT-E          | \$46,060  |
| 6967     | 2019 | Highlander Hybrid Limited Platinum AWD-i CVT-E | \$49,180  |
| 6942     | 2019 | Highlander LE 2WD 4-cyl 6ECT                   | \$31,830  |
| 6946     | 2019 | Highlander LE 2WD V6 6ECT                      | \$33,880  |
| 6948     | 2019 | Highlander LE AWD V6 6ECT                      | \$35,340  |
| 6947     | 2019 | Highlander LE Plus 2WD V6 6ECT                 | \$36,760  |
| 6949     | 2019 | Highlander LE Plus AWD V6 6ECT                 | \$38,220  |
| 6951     | 2019 | Highlander XLE 2WD V6 6ECT                     | \$39,720  |
| 6953     | 2019 | Highlander XLE AWD V6 6ECT                     | \$41,180  |
| 6950     | 2019 | Highlander SE 2WD V6 ECT                       | \$40,940  |
| 6952     | 2019 | Highlander SE AWD V6 ECT                       | \$42,400  |
| 6954     | 2019 | Highlander Limited 2WD V6 6ECT                 | \$42,930  |
| 6956     | 2019 | Highlander Limited AWD V6 6ECT                 | \$44,390  |
| 6955     | 2019 | Highlander Limited Platinum 2WD V6 6ECT        | \$46,050  |
| 6957     | 2019 | Highlander Limited Platinum AWD V6 6ECT        | \$47,510q |
| <b> </b> |      |  |           |
| 6156     | 2020 | Land Cruiser                                   | \$85,315  |
| 6247     | 2020 | Land Cruiser Heritage Edition                  | \$87,645  |
| <b> </b> |      |  |           |
| 3000     | 2018 | Mirai Fuel Cell Sedan 4-Door                   | \$58,500  |
| <b> </b> |      |  |           |
| 1201     | 2019 | Prius c L (One)                                | \$21,530  |
| 1205     | 2019 | Prius c LE (Three)                             | \$22,955  |



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|------|------|--------------------------------------|----------|
| 1221 | 2020 | Prius L Eco Liftback                 | \$24,200 |
| 1223 | 2020 | Prius LE Liftback                    | \$25,410 |
| 1225 | 2020 | Prius XLE Liftback                   | \$28,250 |
| 1227 | 2020 | Prius Limited Liftback               | \$32,375 |
| 1263 | 2020 | Prius LE AWD-e Liftback              | \$26,810 |
| 1265 | 2020 | Prius XLE AWD-e Liftback             | \$29,250 |
|      |      |                                      |          |
| 1235 | 2018 | Prius Prime Plus                     | \$27,350 |
| 1237 | 2018 | Prius Prime Premium                  | \$29,050 |
| 1239 | 2018 | Prius Prime Advanced                 | \$33,350 |
|      |      |                                      |          |
| 4435 | 2019 | RAV4 Hybrid LE AWD                   | \$27,850 |
| 4444 | 2019 | RAV4 Hybrid XLE AWD                  | \$29,655 |
| 4456 | 2019 | RAV4 Hybrid XSE AWD                  | \$33,850 |
| 4454 | 2019 | RAV4 Hybrid Limited AWD              | \$35,850 |
| 4430 | 2019 | RAV4 LE FWD                          | \$25,650 |
| 4432 | 2019 | RAV4 LE AWD                          | \$27,050 |
| 4440 | 2019 | RAV4 XLE FWD                         | \$27,450 |
| 4442 | 2019 | RAV4 XLE AWD                         | \$28,850 |
| 4477 | 2019 | RAV4 XLE Premium FWD                 | \$29,650 |
| 4478 | 2019 | RAV4 XLE Premium AWD                 | \$31,050 |
| 4446 | 2019 | RAV4 Adventure Grade AWD             | \$33,050 |
| 4450 | 2019 | RAV4 Limited FWD                     | \$33,650 |
| 4452 | 2019 | RAV4 Limited AWD                     | \$35,050 |
|      |      |                                      |          |
| 7917 | 2020 | Sequoia 4x2 SR5 5.7L V8 6ECT-i       | \$49,905 |
| 7919 | 2020 | Sequoia 4x4 SR5 5.7L V8 6ECT-i       | \$53,130 |
| 7921 | 2020 | Sequoia 4x2 TRD Sport 8-Pass 5.7L V8 | \$52,620 |
| 7922 | 2020 | Sequoia 4x4 TRD Sport 8-Pass 5.7L V8 | \$55,845 |
| 7927 | 2020 | Sequoia 4x2 Limited 5.7L V8 6ECT-i   | \$58,915 |
| 7929 | 2020 | Sequoia 4x4 Limited 5.7L V8 6ECT-i   | \$62,140 |
| 7931 | 2020 | Sequoia 4x2 Platinum 5.7L V8 6ECT-i  | \$65,945 |
| 7933 | 2020 | Sequoia 4x4 Platinum 5.7L V8 6ECT-i  | \$69,170 |



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| 7928 | 2020 | Sequoia 4x4 TRD Pro 5.7L V8 6ECT-i         | \$64,030 |
| 5328 | 2020 | Sienna L V6 8ECT 7 PASS                    | \$31,565 |
| 5337 | 2020 | Sienna LE V6 8ECT 7 PASS (Mobility)        | \$34,395 |
| 5338 | 2020 | Sienna LE V6 8ECT 8 PASS                   | \$34,385 |
| 5366 | 2020 | Sienna LE V6 AWD 8ECT 7 PASS               | \$36,925 |
| 5335 | 2020 | Sienna LE V6 8ECT 7 PASS Auto Access Seat  | \$40,310 |
| 5342 | 2020 | Sienna SE V6 8ECT 8 PASS                   | \$37,715 |
| 5352 | 2020 | Sienna SE V6 AWD 8ECT 7 PASS               | \$39,220 |
| 5343 | 2020 | Sienna SE Premium V6 8ECT 8PASS            | \$43,810 |
| 5353 | 2020 | Sienna SE Premium V6 AWD 8ECT 7 PASS       | \$45,315 |
| 5348 | 2020 | Sienna XLE V6 8ECT 8 PASS                  | \$37,715 |
| 5376 | 2020 | Sienna XLE V6 AWD 8ECT 7 PASS              | \$40,145 |
| 5349 | 2020 | Sienna XLE Premium V6 8ECT 8 PASS          | \$41,405 |
| 5377 | 2020 | Sienna XLE Premium V6 AWD 8ECT 7 PASS      | \$43,835 |
| 5345 | 2020 | Sienna XLE V6 8ECT 7 PASS Auto Access Seat | \$43,850 |
| 5356 | 2020 | Sienna Limited V6 8ECT 7 PASS              | \$44,460 |
| 5386 | 2020 | Sienna Limited V6 AWD 8ECT 7 PASS          | \$45,820 |
| 5357 | 2020 | Sienna Limited Premium V6 8ECT 7 PASS      | \$47,980 |
| 5387 | 2020 | Sienna Limited Premium V6 AWD 8ECT 7 PASS  | \$49,340 |
| 2372 | 2020 | Supra 3.0 I6 CVT                           | \$49,990 |
| 2374 | 2020 | Supra 3.0 Premium I6 CVT                   | \$53,990 |
| 2375 | 2020 | Supra Launch Edition I6 CVT                | \$55,250 |
| 7162 | 2020 | Tacoma 4x2 SR Access Cab 6AT LB            | \$26,050 |
| 7164 | 2020 | Tacoma 4x2 SR Access Cab V6 6AT LB         | \$28,310 |
| 7186 | 2020 | Tacoma 4x2 SR Double Cab 6AT SB            | \$26,880 |
| 7514 | 2020 | Tacoma 4x4 SR Access Cab 6A LB             | \$29,125 |
| 7594 | 2020 | Tacoma 4x4 SR Double Cab V6 6AT SB         | \$32,315 |
| 7122 | 2020 | Tacoma 4x2 SR5 Access Cab 6AT LB           | \$27,825 |
| 7126 | 2020 | Tacoma 4x2 SR5 Access Cab V6 6AT LB        | \$30,970 |
| 7170 | 2020 | Tacoma 4x2 SR5 Access Cab V6 6AT LB        | \$32,615 |



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|      |      |  |          |
|------|------|--|----------|
| 7185 | 2020 | Tacoma 4x2 SR5 Double Cab 6AT SB             | \$28,715 |
| 7146 | 2020 | Tacoma 4x2 SR5 Double Cab V6 6AT SB          | \$32,115 |
| 7516 | 2020 | Tacoma 4x4 SR5 Access Cab 6AT LB             | \$30,900 |
| 7558 | 2020 | Tacoma 4x4 SR5 Access Cab V6 6AT LB          | \$34,310 |
| 7540 | 2020 | Tacoma 4x4 SR5 Double Cab V6 6AT SB          | \$35,190 |
| 7552 | 2020 | Tacoma SR 4x4 Access Cab V6 6AT LB           | \$31,775 |
| 7570 | 2020 | Tacoma 4x4 SR5 Double Cab V6 6AT LB          | \$35,690 |
| 7128 | 2020 | Tacoma 4x2 TRD Sport Access Cab V6 6AT LB    | \$32,745 |
| 7148 | 2020 | Tacoma 4x2 TRD Sport Double Cab V6 6AT SB    | \$34,000 |
| 7172 | 2020 | Tacoma 4x2 TRD Sport Double Cab V6 6AT LB    | \$34,500 |
| 7559 | 2020 | Tacoma 4x4 TRD Sport Access Cab V6 6MT LB    | \$34,720 |
| 7542 | 2020 | Tacoma 4x4 TRD Sport Double Cab V6 6AT SB    | \$36,965 |
| 7566 | 2020 | Tacoma 4x4 TRD Sport Double Cab V6 6AT LB    | \$37,575 |
| 7543 | 2020 | Tacoma 4x4 TRD Sport Double Cab V6 6MT SB    | \$35,335 |
| 7560 | 2020 | Tacoma 4x4 TRD Sport V6 6AT LB               | \$36,030 |
| 7150 | 2020 | Tacoma 4x2 TRD Off Road Double Cab V6 6AT SB | \$34,000 |
| 7562 | 2020 | Tacoma 4x4 TRD Off Road Access Cab V6 6AT LB | \$36,030 |
| 7544 | 2020 | Tacoma 4x4 TRD Off Road Double Cab V6 6AT SB | \$36,965 |
| 7545 | 2020 | Tacoma 4x4 TRD Off Road Double Cab V6 MT SB  | \$35,335 |
| 7568 | 2020 | Tacoma 4x4 TRD Off Road Double Cab V6 6AT LB | \$37,575 |
| 7545 | 2020 | Tacoma 4x4 TRD Off Road Double Cab V6 6MT    | \$35,335 |
| 7182 | 2020 | Tacoma 4x2 Limited Double Cab V6 6AT         | \$38,790 |
| 7582 | 2020 | Tacoma 4x4 Limited Double Cab V6 6AT         | \$41,865 |
| 7597 | 2020 | Tacoma 4x4 TRD Pro Double Cab 6MT            | \$43,960 |
| 7598 | 2020 | Tacoma 4x4 TRD Pro Double Cab 6AT            | \$46,665 |
|      |      |  |          |
| 8241 | 2020 | Tundra 4x2 SR5 Double Cab 5.7L V8 6ECTi      | \$35,095 |
| 8242 | 2020 | Tundra 4x2 SR Double Cab 5.7L V8 6ECTi       | \$33,425 |
| 8245 | 2020 | Tundra 4x2 SR Double Cab L/B 5.7L V8 6ECTi   | \$33,755 |
| 8246 | 2020 | Tundra 4x2 SR5 Double Cab L/B 5.7L V8 6ECTi  | \$35,425 |
| 8252 | 2020 | Tundra 4x2 Limited Double Cab 5.7L V8 6ECTi  | \$42,120 |
| 8261 | 2020 | Tundra 4x2 SR5 Crewmax 5.7L V8 6ECTi         | \$37,700 |
| 8272 | 2020 | Tundra 4x2 Limited Crewmax 5.7L V8 6ECTi     | \$43,985 |



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| 8275 | 2020 | Tundra 4x2 Platinum Crewmax 5.7L V8 6ECTi     | \$48,625 |
| 8276 | 2020 | Tundra 4x2 1794 Edition Crewmax 5.7L V8 6ECTi | \$48,625 |
| 8341 | 2020 | Tundra 4x4 SR5 Double Cab 5.7L V8 6ECTi       | \$38,145 |
| 8342 | 2020 | Tundra 4x4 SR Double Cab 5.7L V8 6ECTi        | \$36,475 |
| 8345 | 2020 | Tundra 4x4 SR Double Cab L/B 5.7L V8 6ECTi    | \$36,805 |
| 8346 | 2020 | Tundra 4x4 SR5 Double Cab L/B 5.7L V8 6ECTi   | \$38,475 |
| 8352 | 2020 | Tundra 4x4 Limited Double Cab 5.7L V8 6ECTi   | \$45,170 |
| 8361 | 2020 | Tundra 4x4 SR5 Crewmax 5.7L V8 6ECTi          | \$40,750 |
| 8372 | 2020 | Tundra 4x4 Limited Crewmax 5.7L V8 6ECTi      | \$47,035 |
| 8375 | 2020 | Tundra 4x4 Platinum Crewmax 5.7L V8 6ECTi     | \$51,675 |
| 8376 | 2020 | Tundra 4x4 1794 Edition Crewmax 5.7L V8 6ECTi | \$51,675 |
| 8351 | 2020 | Tundra 4x4 TRD Pro Double Cab 5.7L V8 6ECTi   | \$48,505 |
| 8371 | 2020 | Tundra 4x4 TRD Pro Crewmax 5.7L V8 6ECTi      | \$52,780 |
|      |      |   |          |
| 6267 | 2020 | Yaris L Sedan 6MT                             | \$15,650 |
| 6263 | 2020 | Yaris LE Sedan 6MT                            | \$16,650 |
| 6266 | 2020 | Yaris L Sedan 6AT                             | \$16,750 |
| 6262 | 2020 | Yaris LE Sedan 6AT                            | \$17,750 |
| 6268 | 2020 | Yaris XLE Sedan 6AT                           | \$18,750 |
| 1466 | 2020 | Yaris LE Hatchback 6AT                        | \$17,750 |
| 1467 | 2020 | Yaris XLE Hatchback 6AT                       | \$18,750 |

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